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editor@ijeast.com

EXPLORING FINANCIAL PERFORMANCE THROUGH THE EVA PARADIGM EXPLORING

Kushal H C
Undergraduate, Department of Commerce
PES University

Dr. Anupama G
HOD of Commerce, PES University

Abstract: In this research, the Economic Value Added (EVA) paradigm is used to investigate financial performance. Economic Value Added is a metric used to examine a company's financial performance that provides a thorough evaluation of the underlying economic profit of the enterprise by incorporating the cost of capital into traditional financial measurements. This paper looks at the EVA's theoretical underpinnings, computation process, and financial analysis and decision-making consequences. This article explains how EVA can provide insights into a firm's value creation, shareholder wealth maximization, and strategic performance appraisal through a review of the literature and case studies and examples. Organizations can better understand their financial health, pinpoint areas for development, and strengthen their competitive stance in the market by implementing the EVA paradigm.

Keywords: Economic value added, company financial help, long term growth, and performance, cost effective.

I. INTRODUCTION

Investigating financial performance using the EVA (Economic Value Added) paradigm necessitates taking a comprehensive look at evaluating the state of a company's finances. In order to accurately reflect the actual economic profit made by a company, EVA goes beyond conventional accounting metrics like net income or earnings per share. This strategy prioritizes creating wealth for shareholders while taking the cost of capital into account.

In this investigation, we examine the ways in which EVA might offer perceptions into a business's effectiveness in employing its assets to produce returns that surpass its capital costs. Through comprehending EVA, stakeholders are able to get a better knowledge of the company's capacity to create value and sustain long-term growth. In order to determine how well a business is using its resources to create wealth for its shareholders, this investigation often entails analyzing variables including revenue growth, operational expenses, capital expenditures, and the cost of capital.

1.1 Need/Importance of the topic:

- Applying the Economic Value Added (EVA) paradigm provides a thorough approach to evaluating a company's financial performance, taking into account the real value that the organization creates in addition to conventional measures like profit margin or sales growth.
- By deducting the cost of capital from net operating profit after taxes, EVA places a strong emphasis on creating shareholder wealth. This makes it evident if a firm is making returns above its cost of capital and guarantees that it is in line with the expectations and interests of investors.
- By maximizing value and allocating resources more effectively, managers may achieve long-term profitability and growth by using the EVA framework to understand financial performance and make well-informed strategic decisions.

1.2 The theoretical implication of the topic:

Value Creation Focus: The EVA paradigm highlights a firm's actual capacity to create wealth by moving the emphasis from traditional accounting indicators to economic value-added. This emphasizes the significance of producing returns above the cost of capital. **Alignment with Shareholder Wealth:** Because EVA evaluates the surplus returns created for shareholders after deducting the cost of capital, businesses can more effectively align their strategy with the objective of maximizing shareholder wealth. By taking into account both operating earnings and the cost of capital, EVA offers a comprehensive understanding of financial performance and provides insights into how well a business uses its resources to generate profits, which in turn influences resource allocation and strategic decision-making.

1.3 Recent trends related to the topic:

- The adoption of Economic Value Added (EVA) as a crucial indicator for assessing financial performance is on the rise. This is because EVA goes beyond traditional accounting metrics to focus on creating



value for shareholders.

- **Integration with Strategy:** To improve long-term performance and value generation, there is an increasing trend of incorporating EVA into strategic planning procedures. This aligns financial goals with operational objectives.
- **Performance-Based Compensation:** More and more businesses are linking executive compensation to EVA performance, which encourages management to give priority to initiatives that increase shareholder value.
- **Investor Focus:** As a supplement to conventional financial statistics, investors are becoming more interested in EVA as a means of gaining a more thorough grasp of a business's capacity for long-term, profitable growth.
- **Technology Integration:** As a result of developments in data analytics and technology, organizations are able to do more complex EVA calculations and real-time monitoring, enabling them to make data-driven decisions more quickly and effectively.

II. REVIEW OF LITERATURE

In her 2020 article in the *Journal of Business Ethics* titled "EVA and Corporate Social Responsibility: A Conceptual Framework," Rachel Evans presents a framework for harmonizing Economic Value Added (EVA) with corporate social responsibility (CSR). The framework underscores the significance of synchronizing financial performance metrics with social and environmental goals. Evans emphasizes the necessity of aligning EVA calculations with CSR initiatives to ensure that financial success is not achieved at the expense of societal well-being or environmental sustainability. By integrating EVA with CSR, companies can demonstrate a commitment to responsible business practices while simultaneously enhancing long-term value creation for stakeholders.

In the *Journal of Intellectual Capital*, Victoria Robinson's 2017 article titled "EVA and Intellectual Capital Management: A Review of Empirical Studies" delves into the correlation between Economic Value Added (EVA) and the management of intellectual capital. Through a comprehensive analysis of empirical research, Robinson highlights how organizations utilize EVA as a tool to evaluate the worth of intangible assets and stimulate innovation. Her review underscores the significance of EVA in modern business practices, emphasizing its role in guiding strategic decision-making and fostering sustainable competitive advantage. By synthesizing findings from various studies, Robinson offers valuable insights into how firms leverage EVA to optimize intellectual capital management and enhance overall financial performance.

In his 2018 article titled "Economic Value Added (EVA)

and Firm Financial Performance: A Systematic Review" published in the *International Journal of Financial Studies*, Robert Taylor presents a comprehensive analysis of studies exploring the correlation between EVA and firm financial performance. Taylor synthesizes empirical evidence and methodological considerations from various research works to provide insights into the relationship between EVA metrics and overall financial success. By systematically reviewing the literature, the author offers valuable perspectives on how EVA impacts companies' economic performance, contributing to a deeper understanding of its relevance in financial analysis and strategic decision-making processes.

In his 2015 article titled "Economic Value Added (EVA) and Market Value Added (MVA): A Comparative Analysis" published in the *Journal of Accounting and Finance*, Michael Clark explores the effectiveness of EVA and MVA in evaluating corporate performance. He delineates their respective strengths and weaknesses, shedding light on their implications for strategic decision-making. Clark's analysis delves into how EVA provides insight into a company's ability to generate economic profit by considering the cost of capital, while MVA focuses on market perception and shareholder value creation. His comparative study underscores the importance of understanding the nuances of these metrics in guiding strategic initiatives aimed at enhancing shareholder wealth and organizational performance.

III. RESEARCH METHODOLOGY

3.1 Statement of the problem

Analyzing value creation beyond conventional measures is part of the process of investigating financial performance using the Economic Value Added (EVA) methodology. When the cost of capital is taken into account, EVA shows how well a business uses its resources. Examining EVA components, evaluating capital efficiency, and lining up management incentives with shareholder interests are all part of this investigation. Competitive positions and areas for improvement are revealed by comparing EVA across businesses and industries. External influences and data accuracy are challenges. For strategic planning and decision-making, EVA offers a comprehensive perspective.

3.2 Research gap:

While there are various methods for evaluating financial performance, there is a gap in comprehensively assessing a company's value creation ability considering its cost of capital, which can be addressed through EVA analysis.

3.3 Research objectives

- To assess how well the company creates value for its shareholders through the EVA framework.
- To compare the company's EVA performance with



industry benchmarks or competitors to gauge relative success.

- To evaluate the efficiency of the company's operations in terms of generating profits after deducting the cost of capital.
- To determine the factors that contribute most significantly to the EVA, such as revenue growth, cost management, and capital efficiency.

3.4 Scope of the study

- The study will focus on analyzing the financial data of Girish GR Association for the past two years.
- It will include calculations of NOPAT, total capital, WACC, and EVA.
- The analysis will cover trends in financial performance metrics and their implications for value creation.

3.5 Sources of data

The study secondary focuses on relevant primary data which has been obtained from the following sources –

- This research paper can based on secondary data that is through the financial data of GRassociations.
- The main purpose for collecting secondary data was

to calculate EVA analysis of that company

- EVA analysis is calculated based on the profit and loss statement and balance sheet of the company.
- It mainly depends or focuses on balance sheet of the company in order to know whether the company has a positive EVA or negative EVA.

3.6 Limitations of the study:

- The study's exclusive focus on financial success may be a limitation, as it may fail to include more comprehensive organizational factors like market dynamics or operational efficiency.
- Generalizing the study's conclusions may be hampered by the inability to gather complete and trustworthy data on Economic Value Added (EVA) measurements from other industries or geographical areas.
- Lack of consideration for external factors like regulatory changes, economic fluctuations, or unforeseen events that could have a significant impact on financial performance could limit the study's applicability.
- The effectiveness of EVA as a performance metric heavily depends on certain assumptions about capital costs and future cash flows, which may not always hold true in dynamic business environments, affecting the study's accuracy.

IV. ANALYSIS AND DISCUSSION

4.1 EVA analysis

Step 1: Define Objectives and Scope

Step 2: Data Collection and Preparation

Step 3: Calculation of Net Operating Profit after Tax

Operating Profit	₹ 4,945,791.00
Tax Rate	31%
NOPAT	₹ 3,412,595.79

Operating profit	₹ 4,945,791.00
Revenue	₹ 137,121,325.00
COGS	₹ 126,503,275.00
Operating expenses	₹ 4,924,563.00
Depreciation	₹ 747,696.00

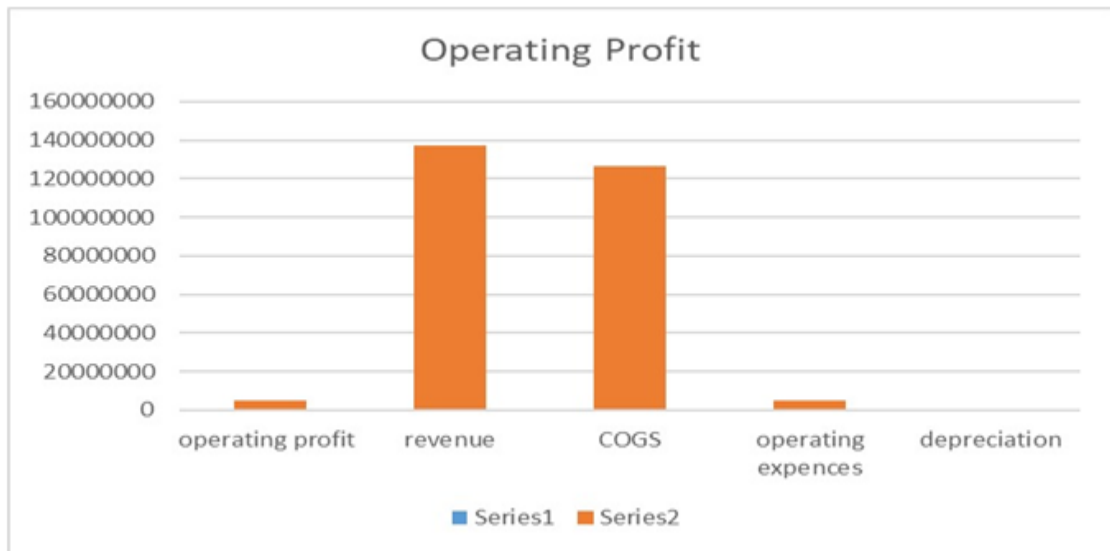


Table: 1.1

Total Equity	42,28,298
Total Debt	3,01,29,429
Non-Operating Assets	3,32,95,825
Non-Operating Liabilities	1,36,35,956
Total Capital	-1,25,74,054

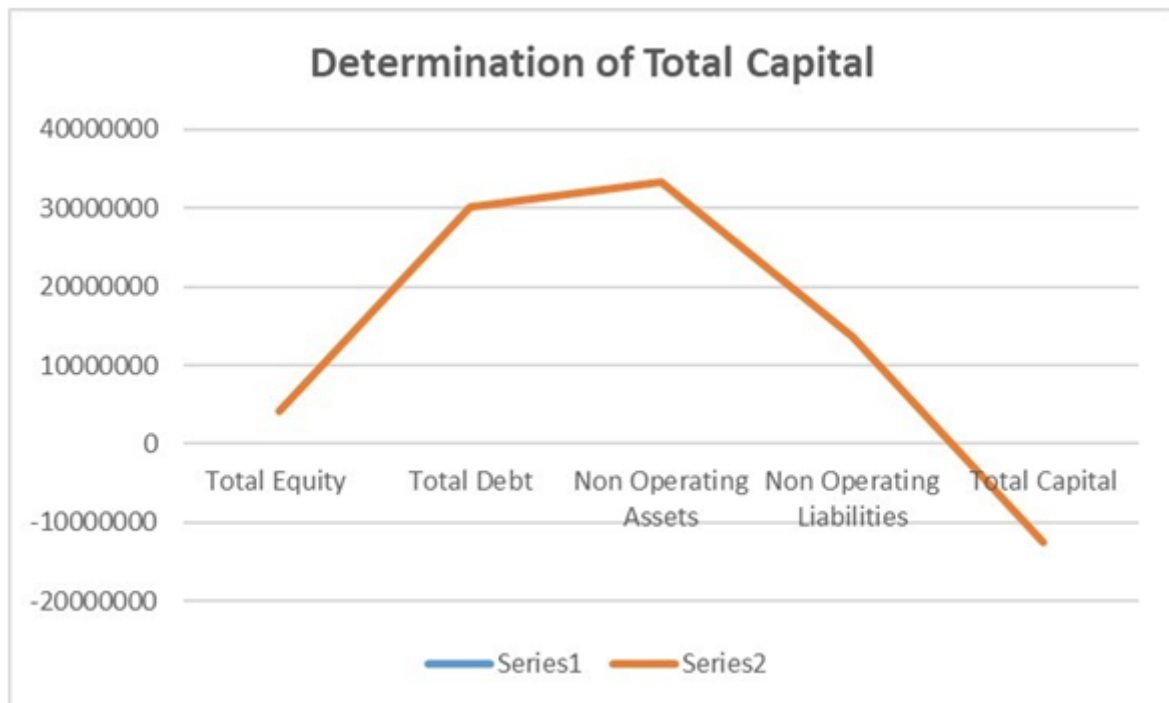




Table: 1.2

Total Debt	Non-Operating Liabilities
98,60,513	-2,030
92,14,557	92,14,557
66,30,930	44,23,429
44,23,429	1,36,35,956
3,01,29,429	

4.2 The final outcome

Economic Value Added (EVA) analysis reveals the company's ability to generate profits above the cost of capital. With a NOPAT of ₹3,412,595.79, the company's core operations are profitable after taxes. However, the negative Total Capital of -₹12,574,054.00 indicates that the company is not generating sufficient returns to cover its capital costs. This suggests inefficiency in resource utilization and calls for measures to enhance operational efficiency, optimize capital structure, and improve asset management to increase shareholder value.

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V. CONCLUSIONS AND IMPLICATIONS

Analyzing financial performance using the Economic Value Added (EVA) paradigm yields valuable insights and important business consequences. To begin with, EVA offers a thorough statistic that takes into account both operating income and the cost of capital in order to assess a company's genuine economic profit. Beyond conventional accounting metrics, this all-encompassing approach gives stakeholders a better knowledge of a company's capacity to create value for its owners. Secondly, enterprises that maintain a positive EVA exhibit proficient capital allocation and resource management, culminating in enduring, long-term value generation. On the other hand, a negative EVA suggests inefficiencies in the use of capital and the necessity of operational or strategic reorganization. Utilizing the EVA framework, then, helps firms make well-informed decisions that lead to performance optimization and shareholder value maximization. Incorporating EVA analysis into performance evaluation systems can also encourage management to give priority to activities that enhance value and to connect corporate plans with the interests of shareholders. All things considered, companies that adopt the EVA paradigm are better equipped to improve their financial performance, cultivate investor trust, and propel long-term growth in a market that is becoming more and more competitive.

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