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# COMPARISON OF MACHINE LEARNING ALGORITHMS FOR PREDICTING DIAMOND PRICES BASED ON EXPLORATORY DATA ANALYSIS

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**Abstract**—Diamonds are a unique commodity whose socially generated notions significantly influence perceived value. To study how a diamond's physical attributes might predict its price, a massive dataset of loose diamonds scraped from an online diamond store is subjected to data mining, which reveals that diamond weight, color, and clarity are the most influential determinants of diamond pricing. Therefore, submit a proposal for an Exploratory Data Analysis that includes a component that analyses various parts of news articles using LASSO Regression, ElasticNet Regression, and Random Forest Regression. This system is trained on past data to forecast diamond prices while retaining an easily interpretable trading approach concerning rule complexity. The suggested strategy beats cutting-edge methods for prediction accuracy and interpretability, such as extreme learning machines using deep learning. Our data indicate that the news impact factor is crucial for forecasting. Demonstrate that the suggested system outperforms the average yearly return while offering a set of language trading rules that are interpretable. This has substantial repercussions for investors. A significant degree of subjectivity in diamond pricing may result from diamond dealers' price concealment techniques.

**Keywords**—Exploratory Data Analysis, LASSO Regression, ElasticNet Regression, and Random Forest Regression.

## I. INTRODUCTION

Diamonds are a unique consumer commodity, and one has no apparent benefit. Although diamonds are the most complex jewel on Earth, 58 times harder than anything else [1]–[4], they are rarely used for this purpose. One of the most obvious motivations for buying or wearing diamonds is the perception of their rarity and expense. Although diamonds have been prized for millennia, their consumption altered substantially in the 20th century when diamond engagement rings became fashionable. De Beers, the most prominent operator in the diamond business, has used the tagline "a diamond is forever"

since 1948 [5] to promote such contributions. The United States accounted for 39 billion dollars of the total global diamond jewelry sales, reaching \$79 billion [6]. The worldwide demand for polished loose diamonds amounted to \$25 billion [7].

Traditionally, diamonds were sold at jewelry stores. With the expansion of e-commerce, more diamonds are being offered [8]–[11] online, providing a more significant consumer base. Even though the price paid for a diamond can affect its perceived worth, diamonds have well-defined physical attributes such as weight, cut, and color. In addition to boosting new markets for diamonds, the rise of e-commerce is anticipated to reduce customer search costs and make it simpler for consumers to compare diamond pricing and physical attributes among shops [12], [13].

In the past decade, statistical and artificial intelligence techniques for forecasting the price of diamonds and other jewels have increased in popularity [14]. Diamond's unique properties, such as its function as a financial asset, store of monetary value, and supply buildup, make it challenging to anticipate diamond prices, as real-world diamond price data contradict typical statistical assumptions [15]–[17]. Thus, artificial intelligence prediction models such as Neural Networks [18] and decision trees [19] surpass classic statistical models in terms of accuracy. Existing prediction models based on artificial intelligence have significant drawbacks, notwithstanding their accuracy. First, these models' lack of openness and interpretability prohibits investors from employing them as decision-making aids [20], [21]. Due to the numerous uses of diamonds and the extensive linkages between the diamond market and other financial and commodity markets [22], [23], the diamond price time series also includes a high amount of intrinsic uncertainty. The inability of present forecasting models to appropriately account for the influence of news events on diamond prices is another restriction. Existing work focuses on the effects of news mood on financial markets, whereas commodities markets have received less attention [24].

The current work provides an interpretable, automated approach for predicting the price of diamonds using the



popularity and strength of sentiments in financial news. The proposed prediction system consists of many components [25] based on Exploratory Data Analysis, including a component that analyses various features of news articles using LASSO Regression, ElasticNet Regression, and Random Forest Regression. This study examines the advantages of this strategy over others, such as its excellent computing efficiency and the linguistic quality of the induced rules [26]. The proposed prediction method is highly competitive with cutting-edge technology in artificial intelligence. Nonetheless, it also supplies investors with a decision-making aid constituted of linguistic trading principles that may be understood. Profit-wise, the trading strategy based on the proposed prediction algorithm outperforms methods. Consequently, our prediction technology may greatly minimize price volatility uncertainty and facilitate future investment decisions.

The paper's organization is as follows: Provide an overview of prior studies on consumer search and pricing variation. Examine the critical diamond physical characteristics that are known to affect diamond pricing. Then, review the research on price opacity or merchant strategies to increase consumer search costs. Explain the dataset, the technique, and the data mining insights by highlighting the results, contributions, and future avenues for study.

## II. LITERATURE REVIEW

In today's world, it is more challenging to predict the price of certain commodities, such as diamonds. Ultimately, diamond is precious and is held in the strategic reserves of most central banks [27], [28]. Mining companies are affected by the difficulty of pricing forecasting since they must include future prices in their operations. In contrast, pessimistic projections may restrict, terminate, temporarily halt, or reduce mining activities. On the other hand, positive occurrences and anticipations increase or prolong mining activity relative to an organization's initial estimations. Consequently, an accurate forecast model is crucial for both the investor community and the investment choices of mining businesses. Previous writers have underlined [29] that it is crucial for commodities markets and the global economy to precisely estimate diamond price fluctuations.

The price fluctuations of diamonds have been modeled using traditional mathematical and statistical time series prediction techniques. A model with mixed data sampling was utilized to illustrate how global policy unpredictability may aid in predicting future volatility [30]. The mathematical model explored the volatility spillovers between the stock market and the price [31], [32]. Significant cross-effects of volatility and return were identified, and diamond was identified as a stock hedge. A dynamic conditional correlation model [33] was also utilized to determine a diamond's safe-haven status, supporting the hypothesis that there are substantial linkages between the equity and commodity markets. In models characterizing

conditional pricing volatility, short- and long-term volatility components were recorded [34]–[36].

Using a modified model, the link between the price of gold and its determinants, such as oil price, was illustrated [37]. In terms of forecasting mistakes, this method fared better than the model. Although previous research has been utilized to forecast prices [38], [39], adjustments such as multivariate empirical mode decomposition to detect noise sources led to significant gains [40]–[42]. Granger's causality method was used to search for evidence of bidirectional causality pricing [43]. Prior empirical data has shown that special prices react nonlinearly to price changes and that bidirectional causality pricing exists [44], [45]. This link was confirmed further [46]–[48].

Similarly, it has been demonstrated that the stock market and inflation hedge directly affect the price [49]. These mathematical and statistical models provided vital insight into the elements that influence price fluctuations. However, assumptions such as homoscedasticity and stationarity of time series restrict the effectiveness of these models' difficulty in applying these constraints to data.

In anticipating prices, artificial intelligence systems have beaten mathematical and statistical methodologies and an adaptive inference system [50], [51]. Predicting price return volatility with a hybrid model significantly decreased error [52], [53]. The whale optimization strategy was employed to overcome the poor prediction performance of typical gradient-based training methods because of their convergence to local minima of the error function [54]. The resultant model outperformed traditional models that were trained using alternative evolutionary procedures. A recent study [55], [56] has revealed that long-term and short-term memory is superior due to its ability to acquire complicated, high-level temporal features from time-series data. Prior research has created strategies for forecasting metal prices. Unpredictable price fluctuations are modeled using a graphical prediction approach [57], [58]. According to empirical evidence, this model outperformed the competition. Several artificial intelligence approaches have been used to estimate costs, including an algorithmically optimized time series function, a combination of a price volatility network, and a collection of inference system models.

## II. METHODOLOGY

### A. Data Preprocessing

The objective is to estimate the price of a diamond based on its many attributes. There are roughly 54,000 diamonds, each with 11 distinguishing features. The average diamond price was then predicted based on these characteristics, which acted as dataset features. The features of the Carat diamond are seen in Fig.1: The diamond's weight, which is comparable to 200 milligrams, should be an excellent signal. Cut: The quality of the cut. Color: The diamond's color, from worst to best (J to D) Clarity relates to the diamond's transparency. Percentage of total depth relative to x and y, representing depth. Table: Top



of diamond width relative to its widest point, price: in US dollars, and dimensions: x, y, and z.

```
RangeIndex: 53940 entries, 0 to 53939
Data columns (total 11 columns):
#   Column      Non-Null Count  Dtype
---  -
0   Unnamed: 0   53940 non-null  int64
1   carat        53940 non-null  float64
2   cut          53940 non-null  object
3   color        53940 non-null  object
4   clarity      53940 non-null  object
5   depth        53940 non-null  float64
6   table        53940 non-null  float64
7   price        53940 non-null  int64
8   x            53940 non-null  float64
9   y            53940 non-null  float64
10  z            53940 non-null  float64
```

Fig. 1. Diamond Characteristics

Before starting the analysis, it is crucial to delete or fill null entries and change the data type of misspecified columns. In feature engineering, outliers in the dataset were examined. Interquartile Range can be used to detect an outlier x if the following conditions are met:

$$x < Q1 - 1.5 * IQR \text{ OR } Q3 + 1.5 * IQR < x \quad (1)$$

where:

Q1 = 25th percentiles

Q3 = 75th percentiles

IQR = Q3 – Q1

After applying the equation (1) to each dataset's column, the resulting dataset had 53,920 data points with 11 attributes. Table 1 provides a detailed description of the Interquartile Range, while Fig. 2 and Fig. 3 depict the Quantitative Distribution. The tails of the depth, table, y, and z distributions are long. There is a value in z that looks like an error or severe outlier, and exploring other outliers is possible. x, y, and z should not have the value 0 since it is illogical. When any of these variables is 0, remove or impute all rows. Due to the absence of context, avoid removing outliers wherever possible. This z value may be accurate. Next, examine the category variables for any apparent issues.

Table - 1 Interquartile Range

|       | carat        | depth        | table        | price        | x            | y            | z            |
|-------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| count | 53940.000000 | 53940.000000 | 53940.000000 | 53940.000000 | 53940.000000 | 53940.000000 | 53940.000000 |
| mean  | 0.787942     | 61.749405    | 57.457194    | 3932.789723  | 5.731157     | 5.734526     | 3.328734     |
| std   | 0.417421     | 1.422621     | 2.234491     | 1080.429730  | 1.121761     | 1.142135     | 0.795688     |
| min   | 0.300000     | 40.000000    | 40.000000    | 326.000000   | 0.000000     | 0.000000     | 0.000000     |
| 25%   | 0.400000     | 61.000000    | 56.000000    | 950.000000   | 4.710000     | 4.720000     | 2.910000     |
| 50%   | 0.700000     | 61.800000    | 57.000000    | 2401.000000  | 5.700000     | 5.710000     | 3.300000     |
| 75%   | 1.040000     | 62.500000    | 58.000000    | 5324.250000  | 6.540000     | 6.540000     | 4.040000     |
| max   | 5.050000     | 79.000000    | 95.000000    | 18621.000000 | 10.740000    | 10.600000    | 31.800000    |

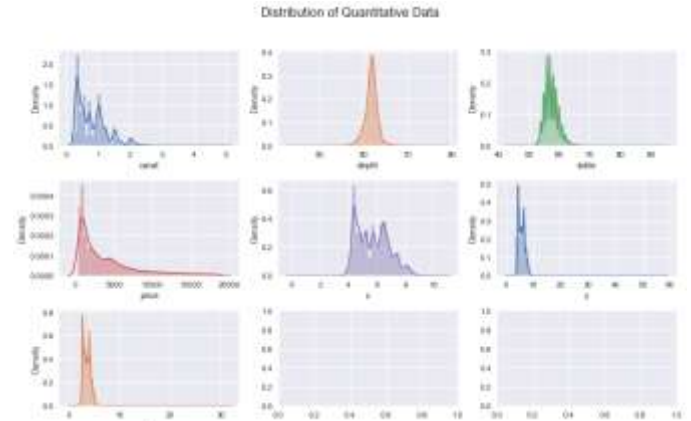


Fig. 2. Distribution of Quantitative

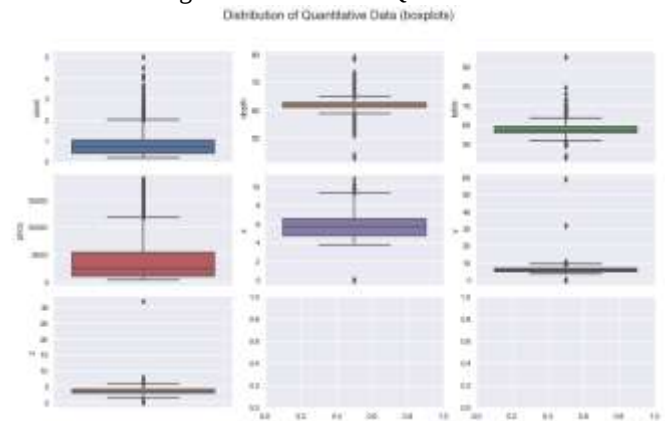


Fig. 3. Distribution of Quantitative Boxplot

## B. Data Analysis

Exploratory data analysis is required prior to constructing a prediction model and enables the identification of implicit data patterns, which aids in selecting suitable machine learning algorithms. Determine which predictors are correlated with the price of a diamond, whether high-quality diamonds are more expensive than low-quality diamonds if there are any direct interactions between a categorical predictor, a numerical predictor, and the response if the dataset exhibits collinearity or multicollinearity, and if there are any apparent outliers that warrant further investigation.

Figure 4 demonstrates that price is biased to the right. Consequently, log transformation is required for more precise forecasting tests to discover the optimal combination, as there are no obvious clues in this circumstance. In addition, there is an apparent anomaly that warrants more research. In addition, x is related to the diamond's carat, which might lead to a collinearity issue. Check the correlation matrix to be specific.

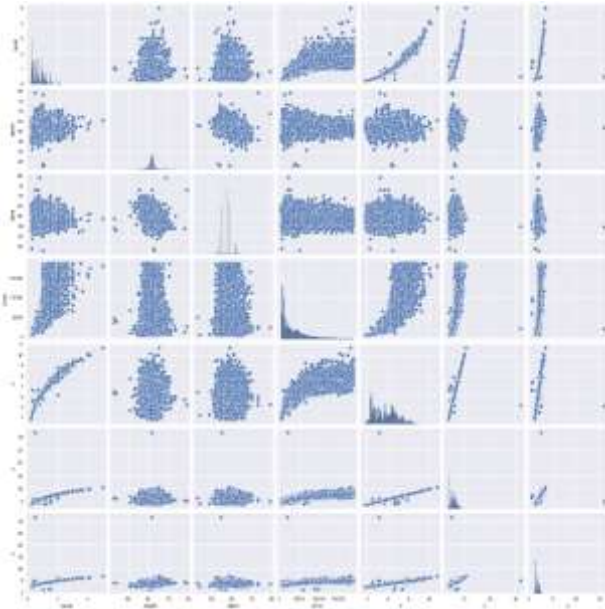


Fig. 4. Experiment to Find Best Combinations

Examine an uncommon outlier. An attempt was made to disregard the outlier, but it looks to be an obvious mistake. Examine the peculiar anomaly in the y and z charts. The two outliers may have a mean of 3.18 instead of 31.8, which is an assumption but appears reasonable. These two numbers out of 50,000 are anomalous and will undoubtedly impact regression models that lack robustness against outliers. Iterative methods such as random forest and gradient boosting can handle them, but they presume that they are mistakes and have a low probability of occurring naturally in the actual world. Note that this is not necessarily the ideal approach to dealing with outliers; imagine there was a type of observation that was not recorded because someone misplaced all the diamonds of this type, as seen in Fig. 5.

```
count    43136.000000
mean      3.539305
std       0.704325
min       1.070000
25%       2.910000
50%       3.520000
75%       4.030000
max       31.800000
Name: z, dtype: float64
```

Fig. 5. Two Outliers

There is evident collinearity when two outliers are excluded. x, z, and z are interconnected and should be integrated, or just one should be utilized to estimate the cost. Carat is also strongly associated with x, y, and z. Carat is a function of dimensions and a density coefficient, but this is not necessarily the case because carat is most frequently a unit of

weight (source). As seen in Fig. 6 and Fig. 7, delete x, y, and z.

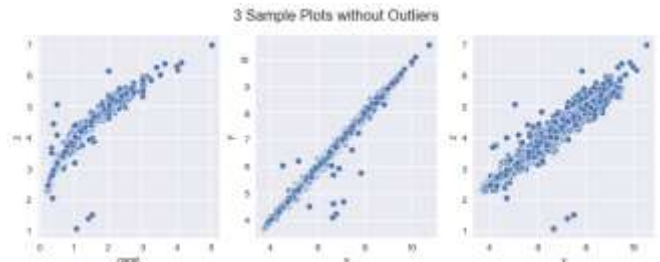


Fig. 6. Sample Plots Without Outliers

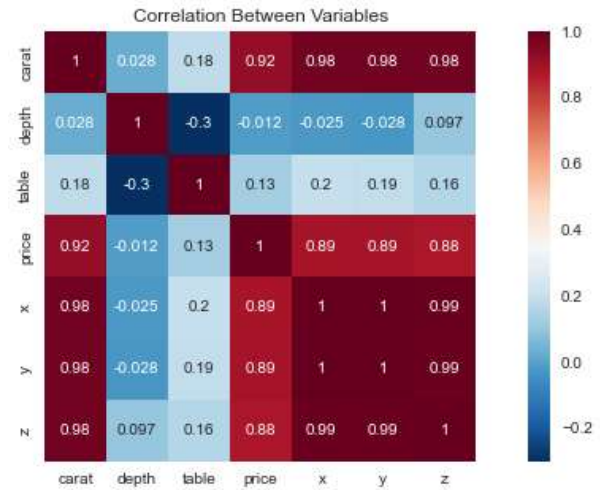


Fig. 7. Correlation Between Variables

Examine the link between a diamond's quality and price using categorical variables and a combination of continuous and categorical parameters. When the categories are arranged, a correlation exists between carat, price, and color. The same holds for carat, price, and clarity. However, the interaction between carat and cut is not as evident, as seen in Fig. 8, Fig. 9, and Fig. 10.



Fig. 8. Diamond Price by Cut and Clarity



Fig. 9. Diamond Price vs. 2 Predictors

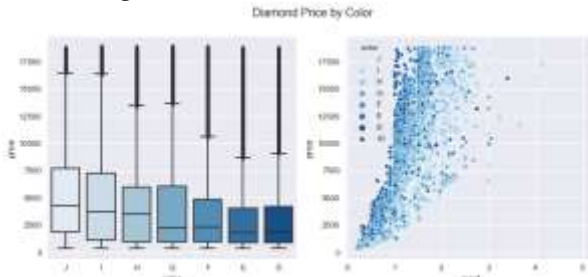


Fig. 10. Diamond Price by Color

Upon examination of the data summary, the answer looked to be skewed. Although not essential, it is possible to visualize the effect of various transformations on the result, such as square root, log, and cube root. Experiment with this throughout our modeling phase Fig. 11 depicts pricing modifications.

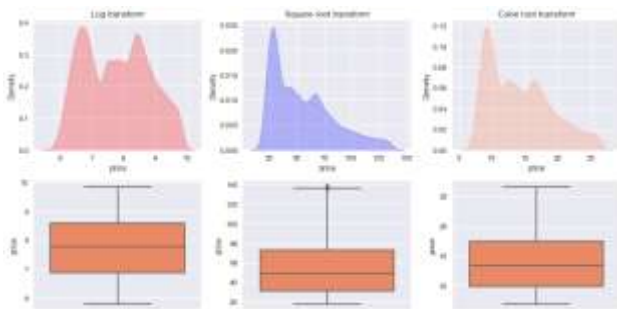


Fig. 11. Transformations on Price

#### IV.RESULT AND DISCUSSION

##### A. Model Selection and Model Build

Consider the following models of regression: Ridge Regression, LASSO Regression, ElasticNet, Random Forest Regression, XGBoost, Support Vector Regression, and a stacked ensemble were all investigated, however SVR was too slow owing to a huge number of features, and basic models performed well, indicating that more sophisticated models were unnecessary. Since the training and test sets have already been split, we should begin by one-hot encoding our category variables before normalizing the numerical variables. Provide both an interpretable and a model that is likely to outperform interpretability.

Mean Absolute Error is a measurement of error. Mean Squared Error is the model producing substantial errors, while R2 Score is the model's goodness-of-fit. Due to the fact that all models have the same amount of predictors  $p$ , the  $R^2_{adj}$  score is superfluous and the outlier is eliminated from our  $X$  train. Allows models to acquire more relevant information. Observations with 0x, y, or z values were eliminated using Missing Values. There are no missing values remaining. The categorical variables are ordinal rather than merely categorical, necessitating the usage of encoding. An ordered representation of the categories is employed, which is then translated to matching numbers for the additional columns. Use MinMax scaling after encoding, with the possibility of experimenting with Standard Scaler if all predictors are somewhat typical. Since there are few outliers, strong transformers are unnecessary.

##### B. Ridge Regression

As seen in Fig. 12, Ridge Regression creates and fits a list of error distributions for each of 13 characteristics, totaling 53,920 data points. Fig. 9 depicts the actual and expected pricing parameter values for negative mean absolute error and alpha.

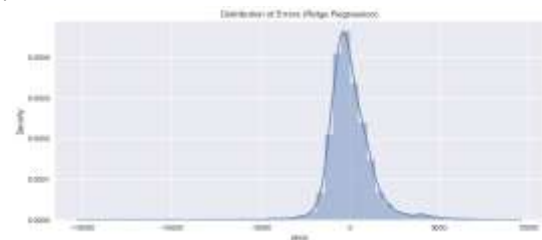


Fig. 12. Distribution of Errors



Fig. 13. Actual vs. Predicted Ridge Regression

There are still other factors to consider. This research attempts to construct a model capable of predicting the price of a diamond in a specific environment based on a set of characteristics. The model will be used to evaluate the strength of the correlations between the response and the predictors, which is a crucial objective when constructing one.

##### C. LASSO Regression

Therefore, an intelligent approach to feature reduction that does not affect model performance must be developed. The Lasso algorithm should perform better when just a small number of the predictors used to construct our model have a

meaningful impact on the response variable. As a result, it also serves as a method for feature selection, eliminating irrelevant variables: Fig. 14 depicts the error distribution of the Lasso Regression.

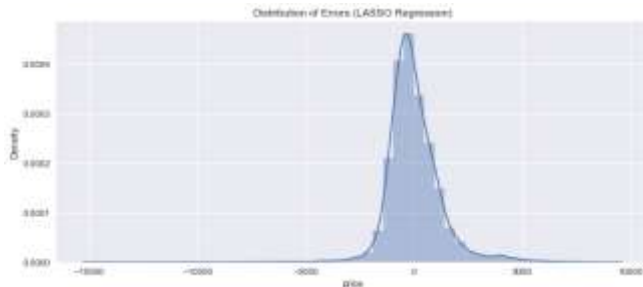


Fig. 14. Lasso Regression Distribution of Errors

Lasso performs better than Ridge for predicting unknown data. The regression loss is about equivalent. Instead of utilizing the optimal alpha value for feature selection, slightly raise it. It also serves as a tool for selecting features and minimizing superfluous variables. Similar to the ridge regression model, it appears that the model under predicts the price of \$10,000 diamonds, as seen by the histogram (mean is less than zero) and scatter plot (the trend is a curve below the  $y=x$  line).



Fig. 15. Actual vs. Predicted LASSO Regression

#### D. ElasticNet Regression

Therefore, an intelligent approach to feature reduction that does not affect model performance must be developed. The Lasso algorithm should perform better when just a small number of the predictors used to construct our model have a meaningful impact on the response variable. As a result, it also serves as a tool for feature selection, removing irrelevant factors. Lasso performs better than Ridge for predicting unknown data. The regression loss is about equivalent. Instead of utilizing the optimal alpha value for feature selection, slightly raise it. It also serves as a tool for selecting features and minimizing superfluous variables. Both models provide comparable results. Therefore let us test whether integrating both kinds of penalties (L1 and L2) increases prediction accuracy through a series of tests with l1 ratio values of 0.5, 0.3, 0.8, and 0.9. Observe that having an L1 penalty decreases errors and improves R2. Having a minor L2 penalty, however, lowered our mistake rate.

#### E. Random Forest Regression

Sklearn offers the Random Forest Classifier class for constructing Random Forest Classifier's  $n$  estimators parameter. While increasing the number of trees in a random forest improves accuracy, it also lengthens the model's total training time. Additionally, the class has the bootstrap parameter set to True. In the case of random forest subsets, however, only a restricted number of attributes will be employed to give variety to the trees; efficiency is increased by repeatedly iterating the model and adding a few choices when initializing the Random Forest Classifier.

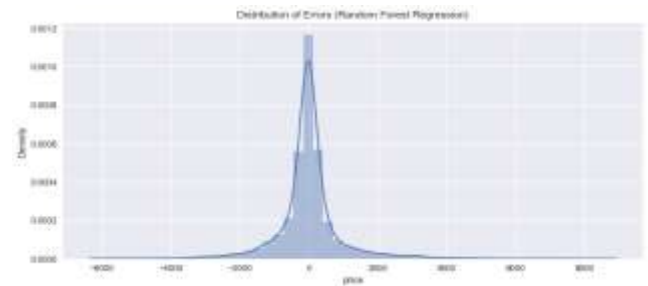


Fig. 16. Distribution of Errors Random Forest Regression

Use random forest regression to assess a nonlinear model based on the data. Initially, Support Vector Regression was examined. However, due to several observations, it was prolonged (see the SVR documentation on sklearn for other approaches). First, train a model with one thousand estimators, and if the model looks improvable, perform a grid search. With max depth = 2 and max depth = 5, the model was modified, with max depth = 5 greatly rising. Based on our three error measurements, this model is superior.

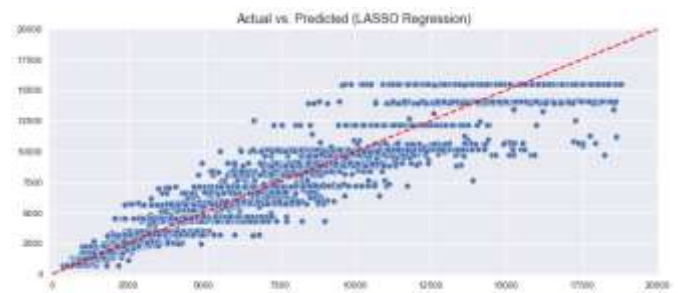


Fig. 17. Actual vs. Predicted

#### V.CONCLUSION

Predicting diamond prices as a function of diamond physical properties using predictive data mining techniques on a dataset of 53,920 diamonds scraped from a leading online diamond retailer, drawing on theoretical and empirical research on the association between consumer search costs and price dispersion, is investigated. Random Forest \$538.72 for Regression, \$854.20 for ElasticNet (with 0.9 L1 penalty), \$860.88 for Ridge, and \$861.01 for LASSO. The impact of



several diamond physical characteristics on price finds that diamond weight and associated dimensions (length, width, and height) play the most important effect, followed by color, clarity, and shape. The first data mining findings had substantial inaccuracies, reducing the diamond weight range to 0.2 to 2.5 carats. This range was selected based on empirical data indicating that people purchase these sorts of diamonds, most commonly online. The artificial neural network model yielded the best mean absolute percent error findings. In other words, an advanced modeling computer could not anticipate diamond values based on their physical characteristics.

Algorithms' extremely high degree of inaccuracy shows a significant degree of subjectivity and, hence, price dispersion in diamond pricing. The investigation of price distributions for diamonds weighing half a carat and one carat, which are popular with buyers, revealed more evidence of price dispersion. Our data indicate that price dispersion increases dramatically for diamonds at or beyond these critical thresholds. The standard variation of diamond prices exceeds 47 percent of the average price for 1.04-carat diamonds; this is especially significant given that our data is taken from a single store whose website allows users to compare gems without leaving the site.

Lastly, it is crucial to note that no research is devoid of constraints. An experimental study was done using a dataset from a single online diamond retailer. The ideas may be inapplicable in specific contexts. For instance, the physical purchasing experience for diamonds will be drastically different. Anecdotal information suggests that the diamond industry is relatively opaque. The scope of our research is limited to the information acquired on the retailer's website. These data give no information on why customers purchase diamonds. For instance, customers may purchase diamonds as an investment, which may be impacted by reasons other than those investigated in our study.

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